Suzan Haskins hails from the great American Midwest, where she spent nearly 25 years working in corporate advertising and marketing in Omaha, Nebraska. Finally, in 2000, she said “not another winter in Omaha” and began looking for a way to live where the weather and scenery were better and she could do more of the things she had always wanted to do.

An International Living subscriber, she started pestering the company for a job. In 2001, International Living relented, and hired Suzan and her husband, Dan Prescher, to work for the company in Quito, Ecuador. From there, the Haskins/Prescher team moved to Mexico in 2006 and in early 2007 they lived in Panama and Nicaragua before returning to Merida, in Mexico’s Yucatan state, where she and Dan renovated a colonial home. They’ve now moved on yet again and live full-time in Cotacachi, Ecuador, when not on assignment researching and writing about the world’s best relocation destinations for International Living.
DANIEL PRESCHER
Editor, International Living
E-mail: dprescher@InternationalLiving.com

Dan Prescher is a native of Omaha, Nebraska. He earned a degree in Journalism at the University of Nebraska and a Master of Fine Arts from the University of Iowa Writer’s Workshop. Dan worked as a copywriter for many years in educational fundraising and electronic fund transfer systems marketing until he met his wife, Suzan Haskins, with whom he ran a successful multi-media marketing business in Omaha until 2001. That’s when Suzan suggested selling the house, cars, and furniture and moving to Ecuador to take a job with International Living. It was a decision that has occasionally made them (and their friends and family) wonder about their sanity, but one that they have never regretted. Since then, Dan and Suzan have lived and worked in Ecuador, Panama, Nicaragua, and three locations in Mexico for International Living. Dan currently lives in Cotacachi, Ecuador and in his spare time he enjoys playing the guitar and songwriting.

THE FACULTY

BILL BONNER
International Living Founding Publisher & Owner Agora Publishing LLC.
Baltimore, MD

Bill founded what is now known as Agora Inc. in 1979. What began as a small publishing company based in Baltimore has grown to become one of the largest and most successful consumer newsletter publishers in the world. Agora Inc. is a holding company of various international publishers of financial, health, travel, and special interest books and newsletters, which seek to serve as a modern marketplace for news and breakthrough ideas.

Bill has co-authored three New York Times best-selling books: Financial Reckoning Day, Empire of Debt, and Mobs, Markets andMessiahs. In 1999, he launched the Daily Reckoning, a hugely popular contrarian investing newsletter. He continues to write for it daily. Today, it has more than 300,000 subscribers. His contrarian and Austrian School economic outlook serves as the basis for the Bonner & Partners investment strategy. Bill lives in the U.S. He also spends time France, Argentina, and Nicaragua.
JoAnn and Cece met many years ago when both were college students. After graduation, they traveled to Ecuador and worked there for a time as teachers. The hook was set and they fell in love with the culture and people of Latin America.

Then life happened. They went their separate ways, but remained friends and in contact with one another. As retirement approached, JoAnn—living in Denver at the time—started thinking about spending those years in Latin America. In 2012, she got serious. While searching the Internet, she found a home overlooking Lake Apoyo, near Nicaragua's colonial town of Granada. Sight unseen, she purchased the house and called Cece—living in Alabama—to see if she'd like to come along. Cece agreed and the two moved to Nicaragua where they are “loving life.”

Nancy is from the San Francisco Bay area. Before moving to Granada in 2001, she lived in Spain and served in the Peace Corps in Suriname. Small business development and travel are her passions. In California, she worked as a realtor, airline employee, and owned Ark Angels Floral and Gifts. After overseeing the design and rebuilding of an old colonial which became Casa San Francisco Hotel, Nancy also took charge of two other remodel projects in Granada. The next project was San Simian Resort at Laguna de Apoyo. Nancy has been a speaker at International Living conferences and also for Pro Nicaragua.

Nicaragua is now Nancy’s home. Her sister lives here also and together they co-own the Casa San Francisco Hotel. They have guests from all over the world that come to their hotel plus many repeat customers who have become friends and some have even moved here. Nancy says: “Life in Nicaragua is always interesting and there are many opportunities to make a difference. That was the thing that we saw right away when we came here. We have many Nicaraguan friends as well as expats and it’s a very vibrant and involved community. There are lots of cultural celebrations and a good social life. My favorite relaxing activity is my painting class on Sunday mornings. I still travel both to other parts of Nicaragua and other countries.”
TON BOS
Big Corn Island Expat
Paraiso Beach Hotel
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In 2004, Ton made the decision to invest in a tourist accommodation in the Caribbean, and he traveled from Trinidad to Tobago up to the Virgin Islands. Although all those islands are beautiful, Ton felt that the real Caribbean atmosphere had disappeared somewhat from these places. He had almost given up on his dream to start a business in the Caribbean when he found out that Nicaragua has a Caribbean Coast with everything he was looking for. The perfect place to start a new enterprise.

In 2005, Ton traveled to Nicaragua and found his dream. He discovered the perfect place to live and develop a hotel with a real Caribbean feel. Thus, Beach Hotel Paraiso was born on Big Corn Island.

And eight years later, he is still there!

RAUL F. CALVET
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Calvet & Associates is a consulting company specializing in hospitality, tourism, real estate residential and commercial development. It is Nicaragua’s leading tourism and real estate investment consultant as well as the pioneer developer of medical tourism in the country having achieved 71% market share of the local consultancy industry. Its regional expansion started in 2008 helping investors in Honduras, Dominican Republic, El Salvador, and Costa Rica.

Raul F. Calvet, its founder, graduated in Business Administration and was for many years Commercial Director for the national airline of Paraguay. Later he became a founding member of the Board of the Tourism Institute of Nicaragua as well as its Marketing Director, contributing to the formation of CATA and CCT, both
Central American marketing organizations. Calvet has a large number of business accomplishments consulting for more than 220 development projects since 1999 and contributing to public sector innovations such as the Conventions Bureau, the Tourism Marketing Commission, the development of Air Charter Programs from Canada, and the Cruise Ship programs to Nicaragua. He is the investment advisor to the National Tourism Chamber and honorary collaborator to various universities. He has received recognition from private sector organizations as well as from government institutions. Calvet has delivered presentations to the United Nations Finance for Development Committee and to many other high level organizations and has been a speaker in major events and investment forums like ALIS, CATHIE, RCI’s Luxury Markets, IMN, and HOLA. He has been a member of the prestigious ISHC (International Society of Hospitality Consultants) since November 2008 and is the preferred market analysis and feasibility consultant for RCI’s Fractional and Time Share projects in Central America.

Calvet & Associates specializes in market analysis, financial feasibility studies, strategic planning, property, and project valuation, financial structuring, project development management and environmental impact studies.

WINTON CHURCHILL

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Winton Churchill is the founder of Churchill Method, an international training and consulting company. His firm helps clients find ways to put their skills, services, products, and career experience on the global market by tapping into the 30% to 70% of opportunity most U.S.-only and Canada-only businesses and individuals leave on the table.

“By taking charge of their earning power, rather than waiting for governments, financial institutions, and employers to “right themselves,” the baby boomer generation now has the power and access to put their skills and abilities on the global market regardless of where they live or work now,” according to Winton.
In addition to consulting, Winton has written and lectured on a broad range of career and Internet sales and marketing topics. His opinions are frequently quoted in a variety of publications including The Wall Street Journal, Entrepreneur Magazine, Marketing Sherpa, Inc. Magazine, SoftwareCEO, Sales & Marketing Management, Fox News and a number of industry related business, Internet, and software related publications. He is the author of bestselling book Email Marketing for Complex Sales Cycles (Morgan James Publishing).

Prior to the founding of his own firm, Winton has been involved in a variety of senior sales, marketing and management roles for, Apple Computer, Oracle Corporation, Spinnaker, Contact Software (ACT!), Sun Microsystems.

Winton is past President of the South Bay Association of Chambers of Commerce. The SBACC serves 18 Chambers and more than 53,000 businesses in coastal Southern California.

In 2007, Winton made Huatulco, Mexico his primary residence and divides his time between Huatulco and San Miguel de Allende.
What if you could move sooner?

What if you knew how to earn from anywhere on the globe?

What if you knew how to earn in your sleep?

What if you could have fun doing it?
SERGIO CORRALES M.
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Born and raised in Nicaragua, Sergio Corrales is a partner of Garcia & Bodan law firm, one of the top Central American firms, and one that specializes in counseling foreigners that invest in the area. He specializes in real estate matters, oversees the firm’s real estate and litigation practices. As a former litigator he is aware of the issues that may arise in real estate transactions, creating an added value for clients that purchase/develop land in the area.

Having lived in the U.S. for seven years, Sergio understands the American way of thinking and what foreign clients expect from their attorney.

He is on the board of ANID, an association of real estate investors, and is the co-chair of the Education Committee for which he serves as a speaker at seminars where ANID updates its constituency on changes in the laws. He has been a key figure in the formation of laws that are sensitive to the industry, like the Coastal Law, Water Law, etc. He has been recognized by international law magazines as the top lawyer for real estate issues in Nicaragua.

CAROL DORSETT
Pacific Coast expat
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Carol Dorsett lived in southern California all her life until her husband, Richard, found the community of Rancho Santana through International Living in 2003. They flew to Nicaragua in August of that year and fell in love with Rancho Santana. They went home, sold their home, and moved in April of 2004.

Carol retired from her nursing profession of 43 years and now totally enjoys a “life in paradise.” Richard spent most of his career in real estate-related jobs. Unfortunately, Richard passed away in December 2004 after a short illness. Carol decided to remain in her new home and has never regretted her decision. She loves hosting family and friends at Rancho Santana and showing them around her new country. Her latest endeavor is to assist other friends at Rancho Santana and the local community in setting up the first library in the area.
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Lee Greenberg grew up in Northern Virginia. He received a certificate in computer usage and an associate’s degree in General Studies from Northern Virginia Community College. He went on to get his B.S. degree from Norfolk State University in Communications/Journalism. After college, he worked at C-Span for four years and then went on to run the media facility for the U.S. Department of the Treasury.

His first entrepreneurial venture was starting New Revolution Products where he did freelance video work as well as home theater installations. In 2008, Lee moved to San Juan Del Sur, Nicaragua. He created TECH-Nica S.A. to import products such as safes, alarm systems, and alternative energy equipment from the U.S. and China into Nicaragua.

In 2009, Lee decided to build an eco-luxury home from used shipping containers. During this process TECH-Nica S.A. moved into eco-construction. Since starting that project Lee has done consulting and technical work for other container projects in Nicaragua as well as renovating an Earthship (house made from used tires).

JANICE and JOHN-MARC GALLAGHER
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In 1997, Janice and John-Marc moved to Costa Rica. After a year of looking around and searching for the perfect niche, they started RPM Services in the beach town of Tamarindo. RPM is a full service property management company which specializes in vacation rentals and association management. After four years, they grew the business to be the largest property management company of its kind in Costa Rica. Costa Rica was steadily becoming the favorite vacation destination in the world and it was time to sell. In 2003, they sold RPM and moved to Nicaragua, touted to be the next Costa Rica.
Janice started GPS (Granada Property Services) in March 2004 and it is now the largest property management company in the area with over 40 vacation rentals. Janice and John-Marc have several other businesses which keep them busy such as Los Genizaros Farm Stays, Painted Pony Horse Tours, and JM Design and Construction.

In August of 2012, Janice helped open the Sacuanjoche International School in Granada. The school has classes from K2 up to second grade and will add a class each year as it grows. This is a project very close to her heart as she believes education is the only way to improve the lives of the children of Nicaragua. The school is a non-profit organization and depends on donations in order to provide an education to less fortunate children. Janice’s main focus at the school is fundraising and working toward the goals of the founders to provide quality education at an affordable cost.

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Doug received his Bachelor of Arts (Economics and Political Science) from McGill University in 1968. He then obtained his Law Degree (J.D.) from the University of Toronto in 1971. He was called to the Bar of Ontario in 1973 and the New York State Bar in 1984. Doug has practiced law in Toronto, Ontario, since 1973 and is currently practicing with the firm of Blaney McMurtry LLP.

Doug’s practice involves representing individuals and the business community in corporate commercial matters, real estate law, and estate planning matters, including the structuring of the personal and business affairs of clients. Doug has developed an extensive network of lawyers in Canada, the U.S., and abroad with whom he works on a regular basis to assist clients in meeting their business and personal needs. Doug’s corporate commercial practice includes all aspects of legal services required by the business community including representing clients in commercial transactions, drafting and negotiating agreements, and assisting in the proper structuring of transactions.

Doug’s practice includes all aspects of real estate and real estate development as well as representing both borrowers and lenders in financing transactions for both individuals and for businesses. Doug’s estate planning work for clients includes the creation of trusts and estate plans, advising clients with respect to asset protection strategies, and the structuring of the assets and affairs of his clients.
Ralph and Renda Hewitt are the owners of Park Avenue Villas in San Juan del Sur. Ralph was a non-attorney mediator arbitrator by trade working with child services and real estate cases. Ralph has four children and lived most of his professional life in the Dallas area. Renda was a real estate broker for 31 years and worked in all aspects of the business living in Waxahachie with her two children. Ralph and Renda have been married 18 years. They visit the U.S. for two months each year and enjoy their blended families which include a total of 19 grandchildren.

Ralph and Renda came to Nicaragua for a two-week vacation in May of 2003 and that trip reshaped their lives as they knew it forever. They fell in love with the beautiful people, the village, and all it had to offer, with a stress-free life, good food, and the ability to enjoy life a little more and hopefully live a little longer. Ralph wanted to try his hand at building and they bought the lot for the hotel in 2004 and started construction in 2005. You can view their hotel information at www.parkavenuevillas.com or e-mail info@parkavenuevillas.com.

Ralph and Renda love living in San Juan del Sur and all the friends they have made in the past few years, and are happy to help anyone who wants to know about the good life.

Nick Hodges, CPA/PFS, MBA, CFP has a specialty niche tax and financial planning practice working with Americans who hold an international perspective. For over 20 years, he has helped his clients handle their tax and financial affairs Stateside and abroad, mitigating taxes and maximizing opportunity.

Nick is well-versed in the matters of American expat tax. In addition to being featured in an article series in the UAE newspaper, The National, he has been interviewed for radio and television features. Nick has taught thousands of other CPAs advanced tax planning and advanced wealth planning techniques that can help
expats reduce their taxes, and has been quoted in various financial planning books by CNN reporters. Nick and his team at NCH Tax and Wealth Advisors authored the new version of *International Living’s, Expat Taxes Made Easy: The Complete Guide to U.S. and Foreign Taxes for the American Overseas*.

An extensive traveler, he understands what American expats need as they manage their tax and financial worlds across multiple continents.

**DARCY LOY**  
Big Corn Island Expat, Owner of Sea Star Spa Resort  
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Darcy first came to Big Corn Island in 2008 from her native Saskatchewan, Canada. A scuba diver, she had traveled the world, always with an eye to finding her own “place in the sun.” When she arrived on Big Corn Island, she knew she had found it. She purchased her property and over the last five years has slowly built the Sea Star Spa. She still spends six months every year working in Canada, but hopes to some day retire full-time to the island.

**TURALU BRADY MURDOCK**  
Expat, Founder of Title Coordination Services (TCS)  
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In January 2010, Turalu (“Tuey”) Brady Murdock retired after 34 years from First American Title Insurance Company to start an independent consulting business for people and companies buying property in Latin America and the Caribbean. Her years of experience in the title insurance industry, 13 of those years handling transactions in Latin America and the Caribbean as Vice President/Counsel of the Latin America/Caribbean Division, give her a unique perspective on what to watch out for when buying property outside of your home country.

Tuey received her B.A. from the University of California, Berkeley, and a J.D. with scholastic merit from Western State University College of Law, California. She is a member of the California and Colorado Bar Associations and has also been active
in the California Bar Legal Education Section, the American Land Title Association and the American Bar Association Title Insurance and International Law Sections. She has purchased property in Latin America and the Caribbean and has been lucky enough to travel to almost all of the countries in the region. She has owned real estate in Nicaragua since 1999.

Tuey has been active in many church, community, and civic organizations; she was a Peace Corps Volunteer in Colombia for two years, and a teacher for eight years prior to entering law school. She served for many years as a National Board Member of the National Peace Corps Association, Washington, D.C. She is a founding and present board member of the Association of Nicaraguan Investors and Developers (ANID). Tuey is married with four children and five grandchildren, and lives in El Transito, Nicaragua. She has lectured extensively on title insurance related issues throughout the United States, the Caribbean, and Latin America.

TURA MURDOCK
E-mail: tumuro@gmail.com

Tura Murdock is a current-day nomad, having lived on both coasts of the U.S. and many places in between. Her love of different cultures began at an early age due to being the daughter of a returned Peace Corps Volunteer, extensive family travel, Spanish language classes, and hosting various exchange students.

Tura graduated from American University in Washington, DC with a degree in International Studies and a minor in Spanish. Her first job out of college was with First American Title Insurance Company’s International Division. During her seven years with the company, she created the Escrow Department and also became the Underwriting Manager for the Latin America/Caribbean region. She helped position the company to become the expert on title issues throughout the region. She was instrumental in the opening of First American’s offshore office in Nicaragua. In 2008, she moved to Nicaragua with her family to manage the Managua office and chose to stay.

She is now a freelance employee and is currently contracted to Pathfinder International to assist in their administration duties. Tura is married to Carlos Rocha, a native of Granada, Nicaragua and they have two children, Charlie (4 years old) and Sammy (1 year old). She spends most of her time on the central Pacific coast of Nicaragua at her multi-generational beach house but also lives part-time in Managua due to the schooling of her children.
**WARREN OGDEN**  
Granada Expat, Founder and General Manager of PURE  
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Warren Ogden founded PURE in 2006 with the mission to promote and engender the physical, spiritual and emotional well-being of its clients, team members, and the larger community of Granada. Warren grew up with Nicaraguan family in the U.S., and first lived in Granada with their extended family in 1999. He began studying both fitness and yoga 17 years ago at Duke University. He has been personal training and teaching yoga for the last five years. Prior to moving to Granada full time in 2006, he founded and directed an international non-profit organization that provides educational programming, primarily for refugee youth: The AjA Project (website: www.ajaproject.org).

**ARLEN PÉREZ,**  
Medical Tourism Manager, Hospital Metropolitano Vivian Pellas,  
Managua, Nicaragua  
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Arlen Pérez is a 27-year-old Nicaraguan who speaks Spanish, English, and German. She holds a degree in Business Administration with a specialization in Finance.

She has worked in the Administration of Hospital Metropolitano Vivian Pellas for over three years as Chief of Registration and Admission working with national and international patients and insurance. Since May 2012, her role at the hospital is as Medical Tourism Manager in charge of International Patients Care.

**BRIAN & EUNICE RICHTER**  
San Juan del Sur Expats  
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Website: www.livinghistorynicaragua.com

Brian and Eunice are semi-retired restaurant owners from Calgary. After visiting Nicaragua several times in 2002 for a business symposium, they moved to Nicaragua in 2004. They found they could learn a new language after age 50 so decided to open a new chapter in their lives in Nicaragua and Central America.
They say that Nicaragua is truly a land of adventure. The people and country offer a lifestyle of color with less of the stresses that they experienced in a First World country.

The Richters currently occupy their time by assisting others in setting up their online assets. They say they are “helping expats, as wardens for Canada in the San Juan area.” Check out what it entails by clicking Wardens or going to http://pyl.cc/Wardens.

JAVIER CHAMORRO RUBIALES
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Javier Chamorro Rubiales is the Executive Director of PRONicaragua, the official investment and export promotion agency of Nicaragua. The agency was created by the Government of Nicaragua with the main responsibility of promoting and attracting quality foreign direct investment to the country, as well as facilitating exports. As Executive Director, Mr. Chamorro is an Advisor for the Special Commission for Investment Promotion of the Government of Nicaragua regarding measures to improve the country’s business climate. He coordinates the agency’s five work units: Investment Promotion, Aftercare, Market Intelligence, and Communications and Organizational Development.

Javier has had a lengthy career in the private sector, especially in sales and marketing. He was the Commercial Director for OCAL S.A., a leading consumer goods importer and distributor in Nicaragua. He also worked as Sales Country Manager for Kellogg’s Company Central America and was Head Department Buyer for Central American Retail Holding (currently Wal-Mart Central America). He has also worked as a consultant for business development in different areas such as Energy, Mining, Forestry, and Tourism, and has been a business entrepreneur himself in Nicaragua. He earned a Business Administration Degree from the American University in Managua.
ERIC & STEPHANIE SLATER  
San Juan del Sur Expats, Owners of Pan De Vida Bakery  
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Pan De Vida is a brick oven bakery offering a fine selection of hand crafted artisan baked goods. The original location of the bakery in San Juan del Sur was opened in 2009. A second location in Ostional was opened in 2012, and coming this year, a third location will open in Granada. Baking only the finest quality products with everything made by hand has created a devoted and continuing following. The bakery prides itself on being the ultimate source for quality baked goods in Nicaragua.

Eric Slater grew up in the Chicago area and spent a brief time studying Fine Art Management at Columbia College Chicago. He worked with luxury automobiles, creating custom wheel refinishes and detailed repair work for over seven years. During that time he explored Central America on a number of trips, first visiting in 2002.

Stephanie Slater grew up in Wisconsin and graduated with a BA in Fine Arts from Columbia College Chicago. In 1998 she visited Guatemala with a school group and traveled Central America extensively in 2005 and 2006 with Eric.

Together they drove from Chicago to Nicaragua in 2008, choosing to live in San Juan del Sur and open Pan De Vida. In the four years of operations they have seen their business grow into a Franchise Offering as well as creating a unique brick oven building market. Eric has built six ovens in his new career as an entrepreneurial baker.

They have two children, both of whom were born in Managua, Nicaragua.

Pan De Vida has been written about in a number of magazines and online publications. The bakery was first featured with International Living magazine in 2011.

MARÍA JOSÉ SOMARRIBA  
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Maria Jose Somarriba is a native Nicaraguan who has spent 25 years working in corporate management roles with Exxon Mobil, Nicaraguan Brewery Company (CCN), Banco del Café and her own insurance company, Inver-Seguros, known as Invercasacorreduria de Seguros.
Her insurance company services individual and business customers. She has acquired key insurance portfolios which have positioned her as one of the leaders in the local insurance market. Among her customers are many retirees from the U.S. and foreign countries who buy insurance coverage for housing, medical, and automobile. She has important alliances with insurance brokers who are well known for their expertise, ethical values, and technical background, with more than 50 years in the industry. She studied Information Systems at Tulane University in New Orleans and an MBA at Instituto Tecnologico de Monterrey, Mexico.

**JACK STEWART**  
Leon Expat,  
Owner of Cafetin Don Jack’s

Canadian Jack Stewart graduated from culinary school in Toronto, and in 2001, he left Canada for Costa Rica where he opened a restaurant. In 2006, he closed that restaurant and moved to Leon, Nicaragua where he opened a hotel/restaurant/bar. He’s since pared back that effort (“I no longer want to work that hard”) to a small four-table restaurant called Cafetin Don Jack’s.

He serves dinner only, always made of fresh ingredients purchased that day. And his eclectic international menu is unique to Leon. He specializes in African and Asian fare, although visitors consistently rate his hamburger as the “best in Leon.”

**DONNA TABOR**  
Granada Expat  
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Website: www.BuildingNewHope.org

Donna Tabor says “I didn’t choose Granada, it chose me.” She first moved there in 1996 as a Peace Corps volunteer, after leaving her job as a documentary television producer in Washington, D.C.

She never left Granada, and as one of the first foreign expats on the scene, she has seen many changes in the country and city she calls home. Donna bought her home very early on and converted it to a B&B to support herself. She found herself more drawn to community betterment programs, however, and now that she draws a Social Security income, she no longer operates the B&B. “I don’t want to work that hard,” she says.
Donna still works, however, but on projects she loves. She started an animal rescue program, a lending library, and has given time to many more. She is the founder of Building New Hope to support grassroots development projects. Learn more at www.BuildingNewHope.org.

**JONATHON BUTTON & QUINN VANDENBERG**

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Jonathon and Quinn moved overseas in May 2012, at age 25, to start a business that gives back to the community. After looking at a map of the world they decided that Nicaragua was the best place for them to get their start-up going. Jonathon and Quinn work with local artisans to design different handmade products, which they sell online through their shop [www.lootb.com](http://www.lootb.com).

“For every product sold we give a child school supplies to enable them to continue learning so that they can pursue their dreams just like we have.”

They have been working with numerous non-profit organizations and local schools throughout Nicaragua to find out what school supplies the children need.

“The best part about our business design is that we show the buyer of our product the child that they gave a school supply to, some information about the child, and the product that they gave them. Each product that we sell has a serial number that the customer can look up on the LOOTB Gives site to see and connect with the child they gave school supplies to. The most beautiful moment is when the child receives the gift and we want to share that experience with all of our customers.”

Besides running and managing a business together, they also write for their blog, which shares the ongoing story of moving to Nicaragua in pursuit of following their dreams. The blog can be found at [www.lifeoutofthebox.com](http://www.lifeoutofthebox.com), where they share the stories of their unique life experiences, including managing a hostel, bar, and restaurant in Laguna De Apoyo. There’s never a dull moment in their lives and they make an effort to be as real with their readers as possible.

“It has been a crazy journey, but we wouldn’t change anything about it. We hope that our journey continues to inspire others to follow their dream no matter how crazy it may seem.”
Paradise within reach

Retire in a place where oceanfront living is the norm and where you can expect North American quality at Central American prices. In Nicaragua, tranquil living in luxury is not only available but affordable. One of the safest countries in Central America, Nicaragua is the perfect retirement paradise.

With fast and easy access from the U.S. and Canada, Nicaragua has ample health care provided by bilingual doctors and medical professionals. You’ll find private hospitals with modern health care services, plus tax exemptions and other residency allowances for retirees, making starting the rest of your life in Nicaragua easier than you think.

Take advantage of the great beaches, rich history, fresh food, and stunning location. Make your money go further and turn your retirement dreams into your daily life.

See www.visitnicaragua.us/retirement for more information about retiring in paradise, in Nicaragua.
REAL ESTATE CONTACT INFORMATION

Note: Throughout the Blueprint to Your New Life in Nicaragua, you’ll find references to properties and to real estate agents and other service providers. However, inclusion in this program does not constitute an endorsement by International Living or guarantee of warranty of any kind. In all cases, it is important that you do your own due diligence when it comes to any property you consider buying or any service provider you may consider using. This applies anywhere in the world, including the U.S. and Canada.

RONAN McMAHON
Executive Director, Pathfinder Real Estate
Website: www.pathfinderinternational.net

A finance graduate, Ronan McMahon worked in the e-business consultancy and dot-com industries before joining International Living as Real Estate Marketing Director in January 2004. Ronan has been an active real estate investor since his early twenties and joining International Living gave him the opportunity to marry his personal and professional interests. Four years ago Ronan took up the position of Executive Director with Pathfinder. Pathfinder is International Living’s preferred real estate advertiser. Pathfinder scours the globe to find the most unique and value-oriented real estate opportunities.

Ronan also writes International Living’s Real Estate Trend Alert and regularly contributes to International Living’s print and online publications. International real estate investment is his beat. Ronan has traveled to 15 countries in the past 18 months alone, following trends that could offer profit opportunities. Instinct, experience, and an unrivalled black book of contacts give him direct access to the inside track to profit opportunities.
JORDAN and BROOKE CLARK
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Jordan Clark was born in Atlanta, Georgia, studied Philosophy and Economics at the University of Vermont and then in 2000 headed off to the Peace Corps in Guatemala. During his time in Guatemala he traveled to Nicaragua and fell in love with the country, its people and the beaches. After finishing with the Peace Corps he moved to San Francisco where he met his wife Brooke. After four years in San Francisco he convinced Brooke, to accompany him on a “short” adventure to Leon, Nicaragua. Seven years later they are married, have a two-year-old daughter, Nina Leon, and own and operate Aurora Leon Realty, the leading real estate company in Northern Nicaragua.

Having owned four different properties and built three homes during their time, Jordan and Brooke have gained a lot of valuable hands-on experience in the market. The goal of Aurora Leon Realty is to pass that experience on to their clients and guide them in good investment decisions in Nicaragua.

Aurora Leon Realty is a part of the Aurora Real Estate Group. Aurora has offices in San Juan del Sur, Managua, and Leon. The Aurora Leon office is located in the growing historic city of Leon and represents colonial properties in the city of Leon and coastal territory from Managua to the most northern tip of the country.

CHRIS CURREY
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Chris Currey is the General Manager of Services for Rancho Santana. Chris has a background in real estate sales and development going back to the early 1990s and has been involved with real estate in Nicaragua since 2004. He lives at Rancho Santana with his wife Isabel and daughter Neila.

When not working, Chris and his family enjoy traveling throughout Nicaragua and discovering new and different experiences while meeting new people.
JEFF LAWRENCE
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Jeff Lawrence has been involved in the resort industry for 20 years. Starting with Las Campanas, a Lyle Anderson development in Santa Fe, New Mexico where he started working in the clubhouse restaurant (the largest all-adobe construction in the southwest at the time). After two years in the southwest, he went to work for The Athens Group at Hualalai Resort on the Big Island of Hawaii in property management, then The Ritz Carlton Bachelor Gulch in Avon, Colorado as Residential Project Manager and eventually out to The Montage Resort and Spa in Laguna Beach, California again as Residential Project Manager.

After successfully opening each of those resorts he was recruited to be the principal broker at Peninsula Papagayo in Costa Rica where he stayed for seven years and over $175 million in sales. Looking for a new project, he was recruited by a member of the Board of Directors to Guacalito de la Isla, a Pellas Development Group project looking to transform Nicaragua’s economy and image through tourism.

Jeff is originally from Washington DC, and graduated from the University of Washington in Seattle with a B.S. in Psychology. He has been living in Central America for nine years, first in Costa Rica, and now in Nicaragua.

GARRY LESESNE
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Garry hails from Charleston, South Carolina. Like most of his friends at an early age, the Central American bug set in thus prompting investments in Costa Rica in the late 1990s.

While in the region, Garry decided to look at Nicaragua and there he found friendlier people, a lower cost of living, and more opportunities to invest and yield substantial returns. His first Nicaragua real estate purchases were in the Corn Islands. White-sand beaches, turquoise waters and lots of opportunity drew him there.
Garry has 10 years of experience on the Corn Islands. His time here has yielded cultural knowledge, legal real estate information and forged a close friendship with the municipality and the population of islanders.

Corn Island Consulting SA is a real estate company, a developer, consulter, builder, and investor. They sell what they own, however they encourage all investors to do proper due diligence. They are here to assist with project planning, permits and constructions or help you to take the step in purchasing problem-free fee-simple titles to begin living your dreams.

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Zach was born in Newton, Massachusetts. He attended the University of Maryland in College Park where he studied Criminal Justice and Romance Languages. After graduation he traveled the world for a few years before settling down to an office job at Praecis Pharmaceuticals in Cambridge, MA. Two years later he resigned and left in search of a better quality of life.

He lives with his wife, Suyen, and their two children Diego and Santiago. They run a full-service real estate brokerage. Zach has been living in Nicaragua for nearly 10 years and is the broker/owner at Aurora Beachfront Realty, the oldest real estate brokerage in San Juan del Sur, with the most extensive property listings and vacation rental homes in southern Nicaragua. Zach has tremendous knowledge on the southern coast of Nicaragua.

Aurora Beachfront Realty is a member of the Aurora Real Estate Group. Aurora has offices in San Juan del Sur, Managua, and Leon. The San Juan del Sur office is located on the main street into town one block before reaching the beach.
DAVID JOYCE
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Owner/Broker of Remax Colonial Properties, David grew up in San Diego, California. He moved north to Sonoma County in 1978 where he worked in the construction business for years. Before coming to Central America he worked in the sales end of the construction business. David started coming to Central America in 1995 to visit a long-time friend, and on a road trip around the area they discovered Granada in May of 1998.

After two days in town, David leased the building where Remax is still located today, and co-started a real estate business and restaurant. David also ran the Remax office in San Juan del Sur for three years.

He has lived full time in Granada since 2000 and has been a part of its growth and development. David has lots of experience living, buying, and selling in Nicaragua. He can answer just about any question or can tell you where to find the answer.